POST EVENT REPORT

INTRODUCTION

The East Africa Oil and Gas Summit (EAOGS) 2012 co-hosted by the Ministry of Energy, Kenya and Global Event Partners (K) Ltd was a resounding success welcoming 326 delegates to the Summit which took place on November 13-14, 2012 at the Intercontinental, Nairobi. Over 170 international and regional companies attended with delegates coming from 29 countries; Australia, Belgium, Canada, China, Egypt, France, Germany, Italy, Israel, Japan, Kenya, Korea, Kuwait, Malaysia, Mozambique, Netherlands, Nigeria, Norway, Pakistan, Somalia, South Africa, South Sudan, Sweden, Switzerland, Tanzania, Trinidad, Uganda, United Arab Emirates, United Kingdom, and the United States.

The Hon. Kiraitu Murungi, Minister for Energy, Kenya gave the opening speech at the Summit which was followed by presentations from a high calibre line-up of government and regional and international industry experts. The high level delegates in attendance enjoyed extensive networking opportunities during the welcome drinks reception, gala dinner and throughout the summit during the lunches and coffee breaks. EAOGS has firmly made its mark as the most prestigious annual ministry led Oil & Gas Summit in East Africa with excellent feedback from delegates across the board.

EVENT SUMMARY

NAME: East Africa Oil and Gas Summit (EAOGS) 2012

DATES: 13-14 November 2012

VENUE: Intercontinental Hotel, Nairobi

HOSTED BY: The Ministry of Energy Kenya and Global Event Partners, Kenya

OFFICIALLY SUPPORTED BY: UK Department of Trade and Investment, Kenya (UKTI)
Delegation of German Industry and Commerce in Kenya (AHK)
US Commercial Service
South Sudan Business Council

OPENING CEREMONY MASTER OF CEREMONIES: Jeff Koinage

GOLD SPONSORS: National Oil Company, Kenya
Africa Oil Corporation

BRONZE SPONSORS: Simba Energy
Bertling Logistics
Newport Africa
Hybrid Solutions
Everett Aviation

COFFEE BREAKS SPONSOR: National Oil Company, Kenya

LUNCH SPONSOR: Africa Oil Corporation

REGISTRATION DRINKS RECEPTION: Hosted by UK Department of Trade and Investment (UKTI)

GALA DINNER: Welcome Drinks sponsored by Everett Aviation
SUMMIT DAY 1

Ministerial Addresses: Key Challenges and Opportunities in East Africa

International Companies’ Perspective of the East Africa Potential
- Infrastructure opportunities throughout the region
- Building on success in East Africa
- Building a presence in East Africa
- From frustration to excitement to a reality check: a case for East Africa
- An international company perspective on sustainable economic development including transparency, CSR and stakeholder management of business operations:

Common Interests and Challenges for the Region
- Licensing and effective monitoring of petroleum operations
- Security threats to oil & gas operations in East Africa – Mapping & mitigating the risks
- Cross border infrastructure development in Africa
- Overcoming the limitations of infrastructure & the rule of law to explore East Africa
- Discussion and question and answer session

The Impact of Increasing Oil & Gas Revenues for the Region
- Oil & gas as part of a diversified economy
- Trinidad and Tobago: the oil and gas experience

SUMMIT DAY 2

Financing Oil & Gas Opportunities in East Africa
- Panel Discussion: Creating a financeable structure – what needs to be done and what is missing?

Opportunities & Challenges throughout East Africa
- The challenges facing international companies dealing/partnering with local companies/partners
- Opportunities and challenges of investing in the oil & gas sector of Somalia
- East Africa’s Aviation Fuels Sector: Growing to support economic growth and natural resource projects

Opportunities in Kenya
- To what extent has Kenya expanded and diversified its power generation?
- Simba in Kenya and as a pan Africa explorer
- Local content development
- Doing business in East Africa
- Challenges of local content development in frontier regions

NETWORKING FUNCTIONS

Breakfast and Coffee Breaks on Summit Day 1 and Day 2

Networking Lunch on Summit Day 1 and Day 2

Pre-Summit Registration and Welcome Drinks

Networking Drinks Reception and Gala Dinner at Carnivore Restaurant
**SPEAKERS LIST**

The East Africa Oil & Gas Summit (EAOGS) featured 28 speakers consisting of ministry officials, senior executives and industry experts from NOCs, IOCs, financial institutions, government authorities and embassies, service companies and industry associations.

**Government Representatives**
- Hon. Kiraitu Murungi, Minister for Energy, Kenya
- Hon. Vice Minister Abdul Razak Noormahomed, Ministry of Mineral Resources, Mozambique
- Martin Heyer, Petroleum Commissioner, Ministry of Energy, Kenya

**NOCs**
- Sumayya Atthmani, Managing Director, National Oil Corporation, Kenya
- Andrew Jupiter, President, National Energy Corporation, Trinidad & Tobago
- Steve Ayuba, Directorate of Petroleum Resources, Nigeria

**IOCs**
- Elly Karuhanga, President, Tullow Uganda
- Bill Tedesco, East Africa Exploration Manager, Anadarko Petroleum Corporation
- Galib Virani, Director, Afren East Africa Exploration
- Keith Hill, CEO & Director, Africa Oil Corporation
- Hassan Hassan, Managing Director Operations, Simba Energy
- Tom Gray, Supply Chain Manager, Tullow Kenya
- Mwendia Nyaga, East Africa Region, Adamantine Energy

**CONSULTANTS**
- Stewart Johnston, Vice President, IHS
- Rob Andrew, Managing Director, Newport Africa
- Richard Leach, Managing Director, Hybrid Solutions Group
- Simon Tysoe, Partner, Herbert Smith Freehills LLP
- Dr. Ali Abdullahi, Chief Executive Officer, Amsas Consulting Pty Ltd

**FINANCIAL INSTITUTIONS**
- Malcolm Graham-Wood, Senior Advisor, VSA Capital
- Anthony Muthusi, Partner, East Region, Transaction Advisory Services, Ernst & Young
- Marc de Saint Gerard, Director Oil & Gas Project Finance London, Standard Chartered
- Osam Iyahen, SVP Oil Gas and Mining, Africa Finance Corporation
- Rajesh Shah, Partner, PWC

**SERVICE COMPANIES**
- Riyan Qirbi, Strategy Manager Middle East & Africa, AirBP

**ASSOCIATIONS**
- Mugo Kibati, Director General, Kenya Vision 2030 Delivery Secretariat
- Dr Mukhsa Kituyi, Chairman, Global Event Partners, Kenya
- Dr Christian Turner, High Commissioner, British High Commission, Nairobi
EAOGS attracted 326 delegates from international and regional companies from over 170 companies. Ministries, NOCs, IOCs, service companies, leading consulting and contracting companies, financial and legal institutions, government authorities and embassies and industry associations were represented at EAOGS 2012.

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<th>Delegate List</th>
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JOGMEC
KCA DEUTAG Drilling GmbH
Kenya Institute of Governance
Kenya Marine Contractors (EPZ) Ltd
Kenya Vision 2030 Delivery Secretariat
KK Security
KPMG
Kusaa Sira & Co Advocates
Kuwait Foreign Petroleum Exploration Company
Mabey Bridge Ltd
Mainport Training
Milio International DMCC
Ministry of Energy, Kenya
Ministry of Information & Communications
Ministry of Mineral Resources Mozambique
Mitsui & Co. Europe Plc.
Monthoux Energy
MPM
National Energy Corporation, Trinidad & Tobago
National Instituto de Petroleo, INP
National Oil Corporation, Kenya
National Oilwell Varco
Nationwide Finance Group, Jacksonville, Florida, USA
NEFT agencies
Neptune Petroleum (Uganda) Limited
Newport Africa (Kenya) Ltd
Newport Africa Group
Ngali Institute
NIC Bank
Nile Petroleum Corporation (Nilepet)
Norwegian Office of the Minister, MPM
Olive Group
Ophir Energy plc
OTN Systems nv
Pemberton Asset Management Inc
Petro South Sudan Ltd
Petrochem Performance Chemicals Ltd LLC
Phoenix Park Gas Processors Limited
Protea Polymers Sub Saharan Africa
PWC
S.C. Prospectiuni S.A
Salama Fikira
Salamanca Risk Management
Salzgitter Mannesmann International GmbH
Seafort Shipping (Kenya) Ltd
SGS Kenya Ltd
Shell
Shell Deepwater Tanzania
Siemens Industrial Turbomachinery AB
Sigma Petroleum Services Company
Simba Energy Inc.
SKA International Group
SMTS
Southern Engineering Company
Standard Chartered Bank Kenya Limited
Sterling Global Operations
Supreme Fuels
Swire Oilfield Services
Taipan Resources Inc
Technique Capital
The Geophysical Institute of Israel
The Kevin Samuel Company
The National Gas Co. of Trinidad and Tobago Limited
The National Gas Company
Threeways Shipping Services (Group) Limited
Total E&P Kenya B.V.
Transeast Limited
Transoceanic Projects and Development
Tullow Kenya
Tullow Uganda
UKTI
Upstream International Oil & Gas Newspaper
US Africa Command
US Commercial Service
US Embassy Nairobi
Venture Risk Management
Vision 2030 Kenya
VSA Capital
Weatherford Services and Rentals
WIKA Near East Ltd.
Winners Frontiers
WorleyParsons
Yokogawa Middle East B.S.C.(c)
Yokogawa SA (PTY) Ltd
EAOGS featured a dedicated showcase area that was sold out. Following over-subscribed demand the exhibition will be expanded for 2013 to accommodate more participants.

2012 EXHIBITORS

NOC Kenya
Africa Oil
Simba Energy
Newport Africa
Everett Aviation
Bertling Logistics
SMTS
Salama Fikira
Kenya Marine
Inspecta
Hybrid Solutions
UKTI

MEDIA AND PRESS PARTNERS

EAOGS gained widespread media attention with attendance by all the major TV channels, radio stations and newspapers across East Africa. Coverage was shown on TV channels and radio stations and EAOGS was widely reported on in the press and international industry publications online and offline.

ONSITE PRESS

CNBC Africa
CCTV
Daily Nation
K24
The Star
Nation Media
The Citizen
Kiss FM
Safari FM
Oil Uganda
Reuters
Platts
Upstream
Interfax
La Croix

MEDIA PARTNERS

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Gulf Oil & Gas
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Oil Careers
Newsbase
Afro Oil
African Energy
The business year
Middle East Monitor
East Africa energy.blogspot
All Africa.com
Malaika Media
EAOGS attracted a prestigious delegation of senior level industry professionals and government officials.

Delegates chose to attend EAOGS from around the world as they recognized this was the East Africa Oil and Gas Summit to attend to learn about all the latest industry developments and meet everyone they needed to further their business prospects in the region.
EAOGS had excellent feedback from delegates, speakers and sponsors.

“The East Africa Oil & Gas Summit has brought together a very rich galaxy of petroleum industry players, professionals and senior officials from corporate world and business community from all over the world. I want to most sincerely thank the organisers of this summit, Global Event Partners for putting together this wonderful conference”

Hon. Kiraitu Murungi, Minister for Energy, Kenya

“Thank you for your support and the level and quality of the organization of the Summit”

A.Razak, Vice Minister for Mineral Resources Mozambique

“The first East Africa Oil & Gas Summit has been a great success. It has presented tremendous networking opportunities with many different players across the industry and from many different countries”

Sumayya Hassan – Atthmani, Managing Director, National Oil Company, Kenya

“I have been really impressed how the East Africa Oil & Gas Summit was able to focus on the key issues for us a company”

Alex Budden, VP External Relations, Africa Oil Corporation

“The best thing about the East Africa Oil & Gas Summit was the quality of the speakers and the opportunity for the East Africa captains of industry and government to network, meet and talk about the opportunities in the Oil & Gas sector”

Elly Kaguhanga, President, Tullow Oil Uganda

“There have been more networking opportunities at this event than in the last 3 other events we’ve attended”

Jamie Cliffe, Business Development Manager, SMTS

“The best thing about this summit is that is has really put Kenya on the map, this is the summit where the leading energy ministers have stayed the course and the speaking panel is absolutely first rate.”

Malcolm Graham-Wood, Senior Advisor, VSA Capital

“Fantastic! Great conference and excellent content. I’d be pleased to be involved next year.”

Simon Tysoe, Partner, Herbert Smith Freehilss LLP
EAOGS FEATURED A HIGH CALIBRE SPEAKER PANEL OF GOVERNMENT AND INDUSTRY EXPERTS

Sumayya Atthmani, Managing Director, National Oil Corporation Kenya speaking at EAOGS 2012

Hon. Vice Minister Abdul Razak Noormahomed, Ministry of Mineral Resources, Mozambique

Hon. Kiraitu Murungi, Minister for Energy, Kenya giving the welcome address

Dr Mukhisa Kituyi, Chairman, Global Event Partners, Kenya

EAOGS ATTRACTED DELEGATES FROM 170 DIFFERENT COMPANIES FROM 29 COUNTRIES

The large numbers of delegates in the conference room throughout Day 1 and Day 2 showed the quality of the speaker presentations throughout the Summit

The conference room was packed with delegates from across the world all eager to expand their presence in East Africa
Exhibitors had the opportunity to network with delegates during the coffee breaks on Day 1 and Day 2.

Delegates exchanging business cards and making new contacts.

**DELEGATES ENJOYED EXCELLENT NETWORKING OPPORTUNITIES THROUGHOUT THE SUMMIT**

The world famous Carnivore restaurant offered a relaxed atmosphere for delegates to continue networking.

Delegates exchanging business cards at the Gala Dinner Drinks Reception.

**THE GALA DINNER OFFERED FURTHER NETWORKING OPPORTUNITIES IN A MORE INFORMAL SETTING**
Click here to watch the EAOGS 2012 video clip to see live footage from the summit and hear directly from participants about their experience at EAOGS.

**ORGANISERS**

East Africa Oil and Gas Summit (EAOGS) is organised by Global Event Partners (K) Ltd part of Global Event Partners Ltd headquartered in London. Global Event Partners is a specialist international event organiser that has a proven track history of bringing business communities together.

The team at Global Event Partners have more than 40 years’ experience in organising leading events around the world. We have formed relationships from China to Canada, Australia to Argentina and it is on the strength of those relationships that we are able to offer all our stakeholders real value at all our events.

We develop strategic conferences and commercial exhibitions in partnership with the leading organisers around the world. We focus on relationship building and creating strong international partnerships to share knowledge and expertise and together create the leading events for the industry.

[www.gep-events.com](http://www.gep-events.com)